

GIPS Compliant Performance Report  
For the Period  
September, 2008 to December, 2019

**ABL Asset Management Company Limited (ABL AMC)**
**Equity Composite**

For the Period from June 28, 2009 to December 31, 2019

Composite: ABL AMC Equity Composite

Creation Date: September 27, 2010

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's Assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	12.84	26.99	12	8,304	15.07	55,118
<b>FY19</b>	(16.31)	(19.09)	<5	4,208	10.28	40,917
<b>FY18</b>	(16.21)	(10.00)	<5	6,495	15.41	42,144
<b>FY17</b>	33.05	23.24	5	9,715	22.67	42,849
<b>FY16</b>	9.92	0.37	<5	3,249	10.14	32,038
<b>FY15</b>	27.11	5.67	<5	2,256	7.67	29,422
<b>FY14</b>	32.90	25.96	<5	1,114	3.74	29,773
<b>FY13</b>	55.87	35.95	<5	783	3.51	22,293
<b>FY12</b>	26.30	2.90	<5	256	0.45	57,157
<b>FY11</b>	29.16	21.24	<5	642	3.70	17,355
<b>FY10</b>	32.72	26.22	<5	376	4.30	8,736
<b>FY09*</b>	(0.20)	(0.42)	<5	218	3.08	7,090

\*Returns are from June 28, 2009 to June 30, 2009

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Equity Composite includes Equity Portfolio that aim to provide investors long-term capital appreciation by investing primarily in a mix of listed equities that offer prospects of

capital gains and/or attractive dividend potential. The portfolios in this composite can also make temporary placements in fixed income and money market instruments, at the discretion of Fund Manager, in times of high volatility and/or bearish market outlook. List of portfolios is available on request.

### **Benchmark**

The benchmark of ABL AMC Equity Composite is KSE-100 / 30 Index and returns of Benchmark are not net of withholding taxes. Prior to June 01, 2010 Benchmark for ABL Equity Fund was KSE-100 index. Calculation of benchmark is available on request.

### **Reason for change in benchmark**

New portfolio(s) in the composite has been added having benchmark of KSE-30.

### **List of Composites**

A list of all composite descriptions is available on request.

### **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

### **Fee Schedule**

Management Fee is 0.30% - 2.00% of Net Assets with a discretionary 2.00% - 3.00% Front-end load. There is no Back-end load currently.

### **SMA**

Management Fees: 0% - 0.35% of asset under management / average investment amount billed every month.

Performance Fee: 15% - 30% of outperformance over benchmark

### **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

### Internal Dispersion

Internal dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

Period	Internal Dispersion (%)
<b>2QFY20</b>	5.95
<b>FY19</b>	NA
<b>FY18</b>	NA
<b>FY17</b>	12.51
<b>FY16</b>	11.77
<b>FY15</b>	12.95

### Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	Composite 3-Yr	Benchmark 3-Yr
Year	St Dev (%)	St Dev (%)
<b>2QFY20</b>	17.90	19.43
<b>FY19</b>	18.29	17.51
<b>FY18</b>	16.85	17.19
<b>FY17</b>	18.26	17.41
<b>FY16</b>	10.16	12.98
<b>FY15</b>	13.50	12.48
<b>FY14</b>	17.57	14.40
<b>FY13</b>	16.92	17.97
<b>FY12</b>	18.06	19.15

### Key Assumptions

Following are the key assumptions used in portfolio valuation:

#### Financial Instruments

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

#### Revenue Recognition

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is

established. Income on government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (a) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (b) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (c) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by

the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

#### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

#### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**Islamic Equity Composite**

For the Period from June 12, 2013 to December 31, 2019

Composite: ABL AMC Islamic Equity Composite

Creation Date: September 27, 2013

Reporting Currency: Pak Rupees

	Total Net	Benchmark	No. of	Total Assets at end	Percentage of Firm's	Total assets of the
	Return (%)	Return (%)	Portfolios	of period (mn)	assets (%)	Firm at
						the end of Period
						(mn)
<b>2QFY20</b>	16.89	24.32	<5	3,077	5.58	55,118
<b>FY19</b>	(16.31)	(23.84)	<5	2,727	6.66	40,917
<b>FY18</b>	(16.03)	(9.59)	<5	4,193	9.95	42,144
<b>FY17</b>	30.77	18.80	<5	6,378	14.88	42,849
<b>FY16</b>	5.75	15.53	<5	2,600	8.12	32,038
<b>FY15</b>	29.03	20.10	<5	2,646	8.99	29,422
<b>FY14</b>	24.67	29.89	<5	1,728	5.80	29,773
<b>FY13*</b>	(3.20)	(2.30)	<5	643	2.88	22,293

\*Returns are from June 12, 2013 to June 30, 2013

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Islamic Equity Composite includes Islamic Equity Portfolio that aim to provide investors long-term capital appreciation by investing primarily in a mix of listed “Shariah Compliant” equities that offer prospects of capital gains and/or attractive dividend potential. The portfolios in this composite can also make temporary placements in Shariah Compliant Short term Government Securities, at the discretion of Fund Manager, in times of high volatility and/or bearish market outlook. The list of portfolios is available on request.

### **Benchmark**

The benchmark of ABL AMC Islamic Equity Composite is KMI-30 Index and returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

### **List of Composites**

A list of all composite descriptions is available on request.

### **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

### **Fee Schedule**

Management Fee is 1.5% - 2.00% of Net Assets with a discretionary up to 3.00% Front-end load. There is no Back-end load currently.

### **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

### **Internal Dispersion**

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

### **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	18.77	21.68
<b>FY19</b>	17.81	20.15
<b>FY18</b>	16.72	18.86
<b>FY17</b>	17.63	18.24
<b>FY16</b>	11.23	13.67



## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

## **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

## **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

## **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

## **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (a) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (b) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (c) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

## **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in

Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

**(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

**(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**Fixed Income Composite**

For the period from September 20, 2008 to December 31, 2019

Composite: ABL AMC Fixed Income Composite  
 Creation Date: September 27, 2010  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Net Assets at end of period (mn)	Percentage of Firm's Assets (%)	Net assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	6.68	6.79	7	14,980	27.18	55,118
<b>FY19</b>	7.46	10.09	<5	4,588	11.21	40,917
<b>FY18</b>	4.85	6.32	<5	6,024	14.29	42,144
<b>FY17</b>	6.23	6.05	<5	7,750	18.09	42,849
<b>FY16</b>	7.80	11.28	<5	13,297	46.63	28,511
<b>FY15</b>	14.88	9.01	<5	11,139	37.86	29,422
<b>FY14</b>	8.61	9.82	<5	6,077	20.41	29,773
<b>FY13</b>	10.50	9.93	<5	4,316	19.36	22,293
<b>FY12</b>	11.90	12.38	<5	4,769	8.34	57,157
<b>FY11</b>	11.65	13.38	<5	4,879	28.11	17,355
<b>FY10</b>	10.97	12.45	<5	8,360	95.70	8,736
<b>FY09*</b>	11.16	10.47	<5	6,872	96.93	7,090

\*Returns are from September 20, 2008 to June 30, 2009

**Compliance Statement**

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**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

The fixed income composite, as per the SECP defined categorization of collective investment schemes, can invest in assets entailing a low to medium risk profile with a mid to long term duration. Asset classes consist of Corporate and Sovereign Debt Bonds, Bank Deposits, Treasury, investment grade counters. List of portfolios is available on request.

### **Benchmark**

The benchmark of ABL AMC Fixed Income Composite is Average of 6 Months KIBOR/PKRV and the returns of benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

### **List of Composites**

A list of all composite descriptions is available on request.

### **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

### **Fee Schedule**

Management Fee ranges between 1.25%-1.5% p.a. of Daily Net Assets for different CISs and Front-end load is 1.5% - 3.0%.

### **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million  
For Separately Managed Account: Rs.50 million  
For Voluntary Pension Scheme: Rs.50 million

### **Internal Dispersion**

Internal dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

<b>Period</b>	<b>Internal Dispersion (%)</b>
<b>2QFY20</b>	1.17

## Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

Year	Composite 3-Yr	Benchmark 3-Yr
	St Dev (%)	St Dev (%)
2QFY20	1.28	0.82
FY19	3.82	0.56
FY18	1.17	0.09
FY17	2.17	0.40
FY16	2.56	0.82
FY15	2.46	0.51
FY14	1.53	0.79
FY13	0.91	0.85
FY12	0.42	0.22

## Key Assumptions

Following are the key assumptions used in portfolio valuation:

### Financial Instruments

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### Revenue Recognition

Realized/ unrealized gains (losses) arising on sale / holding of investments are accounted for in the period in which they arise. Income on reverse repurchase, term deposit receipts, certificates of deposits, placements and government securities are recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### Subjective Unobservable Inputs

ABL Asset Management uses subjective unobservable inputs for valuing some of its debt instruments like Term Finance Certificates. The criteria used for valuation is in accordance with the guidelines issued by Regulator through Circular 1 of 2009 (as amended from time to time) and unobservable inputs are disclosed through "Provisioning Policy" on the website of the Company.

### Proprietary Assets in the Composite

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (a) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (b) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (c) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of

financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding taxes as per the prevailing tax law.

#### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

#### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.



**ABL Asset Management Company Limited (ABL AMC)**
**Money Market Composite**

For the Period from July 30, 2010 to December 31, 2019

Composite: ABL AMC Money Market Composite  
 Creation Date: September 27, 2010  
 Reporting Currency: Pak Rupees

	<b>Total Net</b>	<b>Benchmark</b>	<b>No. of</b>	<b>Total Assets at end</b>	<b>Percentage of</b>	<b>Total assets of the Firm at</b>
	<b>Return (%)</b>	<b>Return (%)</b>	<b>Portfolios</b>	<b>of period (mn)</b>	<b>Firm's assets (%)</b>	<b>the end of Period (mn)</b>
<b>2QFY20</b>	6.53	6.25	<5	23,485	42.61	55,118
<b>FY19</b>	9.02	8.72	<5	21,329	52.13	40,917
<b>FY18</b>	5.41	5.38	<5	13,290	31.53	42,144
<b>FY17</b>	8.55	5.39	<5	7,631	17.81	42,849
<b>FY16</b>	5.79	3.82	<5	2,603	8.12	32,038
<b>FY15</b>	9.37	6.06	<5	6,352	21.59	29,422
<b>FY14</b>	8.18	6.57	<5	15,396	51.71	29,773
<b>FY13</b>	9.11	6.61	<5	13,953	62.59	22,293
<b>FY12</b>	11.23	7.49	<5	16,385	28.67	57,157
<b>FY11*</b>	10.90	6.87	<5	10,651	61.37	17,355

\*Returns are from July 30, 2010 to June 30, 2011

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

The money market composite consists of low risk; highly liquid money market instruments according to the SECP defined categorization of CISs. Asset classes primarily entail short term money market and sovereign debt instruments and short term placement with AA and above rated Financial Institutions.

This composite offers stable yet competitive returns consistent with its low duration. List of portfolios is available on request.

### **Benchmark**

The benchmark of ABL AMC Money Market composite is 70% Average of 3M PKRV rates and 30% 3M Average Deposit Rate of 3 AA rated banks. The returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

### **List of Composites**

A list of all composite descriptions is available on request.

### **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

### **Fee Schedule**

Management Fee is 10% of gross earnings subject to a minimum fee of 0.75% and a maximum fee of 1.00% of average daily net assets and presently there is no Front-end and Back-end load.

### **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes:	Rs.100 million
For Separately Managed Account:	Rs.50 million
For Voluntary Pension Scheme:	Rs.50 million

### **Internal Dispersion**

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

### **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	1.47	0.79
<b>FY19</b>	1.39	0.51
<b>FY18</b>	1.35	0.10
<b>FY17</b>	1.42	0.38
<b>FY16</b>	0.91	0.67
<b>FY15</b>	0.77	0.30
<b>FY14</b>	0.92	0.29

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

## **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

## **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments are accounted for in the period in which they arise. Income on reverse repurchase, term deposit receipts, certificates of deposits, placements and government securities are recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

## **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

## **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (a) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (b) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (c) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

## **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in

Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

**(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

**(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**Islamic Income Composite (formerly Islamic Money Market Composite)**

For the Period from July 30, 2010 to December 31, 2019

Composite: ABL AMC Islamic Income Composite  
 Creation Date: September 27, 2010  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	6.39	5.49	<5	5,622	10.20	55,118
<b>FY19</b>	9.02	5.62	<5	3,787	9.25	40,917
<b>FY18</b>	4.35	1.66	<5	5,068	12.03	42,144
<b>FY17</b>	5.68	2.22	<5	3,968	9.26	42,849
<b>FY16</b>	5.83	5.11	<5	3,276	10.23	32,038
<b>FY15</b>	8.69	6.61	<5	1,832	6.23	29,422
<b>FY14</b>	8.88	6.78	<5	1,270	4.27	29,773
<b>FY13</b>	9.22	6.63	<5	1,172	5.26	22,293
<b>FY12</b>	10.98	7.46	<5	1,060	1.85	57,157
<b>FY11*</b>	9.32	6.70	<5	817	4.71	17,355

\*Returns are from July 30, 2010 to June 30, 2011

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Change in Name of Composite**

The Islamic Money Market Composite has been redefined as Islamic Income Composite effective from October 1, 2011. Category of one and only portfolio in the composite was changed from low duration Islamic money market fund to high duration Islamic income fund.

## **Composite Description**

The Islamic Income Composite entails low to high duration Shariah (Islamic Law) compliant assets. Asset classes consist of Government and Corporate Sukuks, Spread Transactions as approved by the Shariah Advisor in eligible securities as declared by the Stock Exchanges and the SECP, Shariah compliant Money Market instruments, Placements with A and above rated Islamic Financial Institutions (or Islamic windows of conventional banks) and placement of funds under Mudarabah, Murabaha, Musharakahs, Istisna'a and Ijarah arrangements with Banks, NBFCs, Mudarabahs and DFIs. List of portfolios is available on request.

## **Benchmark**

Benchmark for redefined ABL AMC Islamic Income Composite is Average 6 Months Deposit rates of any three A Rated Islamic Banks and the returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## **Reason for Change in Benchmark**

The Benchmark was changed to reflect redefinition of the composite as at October 1, 2011 (redefinition reasons disclosed above).

## **List of Composites**

A list of all composite descriptions is available on request.

## **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## **Fee Schedule**

Management Fee is 1.00% of Net Assets and presently Front-end load of 1.5% and no Back-end load.

## **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes:	Rs.100 million
For Separately Managed Account:	Rs.50 million
For Voluntary Pension Scheme:	Rs.50 million

## **Internal Dispersion**

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

## Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev</b>
<b>2QFY20</b>	0.93	1.05
<b>FY19</b>	1.39	0.66
<b>FY18</b>	0.37	0.33
<b>FY17</b>	0.55	0.34
<b>FY16</b>	0.80	0.42
<b>FY15</b>	0.64	0.08
<b>FY14</b>	0.82	0.28

## Key Assumptions

Following are the key assumptions used in portfolio valuation:

### Financial Instruments

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### Revenue Recognition

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Profit on government securities and certificate of musharaka are recognized at the expected rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### Proprietary Assets in the Composite

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### Liability for Income Tax

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:



- (a) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (b) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (c) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting

from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

#### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

#### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**Islamic Liquid Composite**

For the Period from August 20, 2014 to December 31, 2019

Composite: ABL AMC Islamic Liquid Composite  
 Creation Date: August 20, 2014  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	3.86	3.52	<5	61	0.11	55,118

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

The objective of the Fund is to provide regular income along with capital preservation. The Fund shall invest primarily in short term Shariah Compliant money market securities with the average time to maturity of the fund not exceeding one year.

**Benchmark**

Benchmark for redefined ABL AMC Islamic Liquid Composite is Average 6 Months Deposit rates of any three A Rated Islamic Banks and the returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## List of Composites

A list of all composite descriptions is available on request.

## Fees

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## Fee Schedule

Management Fee: 1.50% of Net Assets.

Front-end load: Maximum of 3 % on all Contributions, unless exempt under the MM Offering Document

Back-end load.: Nil

## Minimum Portfolio Size

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## Internal Dispersion

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

## Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	Composite 3-Yr	Benchmark 3-Yr
Year	St Dev (%)	St Dev
2QFY20	1.06	0.92

## Key Assumptions

Following are the key assumptions used in portfolio valuation:

## Financial Instruments

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Profit on government securities and certificate of musharaka are recognized at the expected rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (d) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (e) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (f) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting

from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

#### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

#### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**  
**ABL Conservative Composite**  
 For the Period from December 31, 2015 to December 31, 2019

Composite: ABL AMC Conservative Composite  
 Creation Date: December 31, 2015  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	8.13	9.51	<5	197	0.36	55,118
<b>FY19</b>	2.02	5.08	<5	190	0.46	40,917
<b>FY18</b>	0.01	3.52	<5	264	0.63	42,144
<b>FY17</b>	10.35	9.44	<5	299	0.70	42,849
<b>FY16*</b>	4.41	2.36	<5	507	1.78	28,511

\*Returns are from December 31, 2015 to June 30, 2016

### Compliance Statement

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

### Definition of the Firm

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

### Policies

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

### Composite Description

ABL AMC Conservative Composite includes Allocation Plans under the “ABL Financial Planning Fund” and primarily aims to provide stable returns with some capital appreciation through a pre-determined mix of investments in equity and income funds. The portfolios in this composite can invest in various CISs managed by different AMCs. The list of portfolios is available on request.

## **Benchmark**

The benchmark of ABL AMC Conservative Composite is weighted average return of KSE-30 Index and average 6 month deposit rate of three Banks and returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## **List of Composites**

A list of all composite descriptions is available on request.

## **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## **Fee Schedule**

Management Fee is NIL (up to 1.50% p.a. on the value of underlying Funds not managed by ABLAMC). Front-end load is up to 2% while Back-end is contingent.

## **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## **Internal Dispersion**

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

## **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	3.65	3.64
<b>FY19</b>	3.45	3.35



## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

### **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (d) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (e) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (f) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting

income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

**(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

**(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**ABL Active Composite**

For the Period from December 31, 2015 to December 31, 2019

Composite: ABL AMC Active Composite

Creation Date: December 31, 2015

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (Mn)
<b>2QFY20</b>	9.29	10.66	<5	226	0.41	55,118
<b>FY19</b>	(6.71)	(4.71)	<5	356	0.87	40,917
<b>FY18</b>	(11.47)	(5.21)	<5	600	1.42	42,144
<b>FY17</b>	19.28	13.71	<5	934	2.18	42,849
<b>FY16*</b>	5.29	5.96	<5	412	1.44	28,511

\*Returns are from December 31, 2015 to June 30, 2016

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Active Composite includes Allocation Plans under the “ABL Financial Planning Fund” and primarily aims to earn potentially high return through active asset allocation through a pre-determined mix of investments in equity and income funds. The portfolios in this composite can invest in various CISs managed by different AMCs. The list of portfolios is available on request.

## **Benchmark**

The benchmark of ABL AMC Active Composite is weighted average return of KSE-30 Index and average 6 month deposit rate of three Banks and returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## **List of Composites**

A list of all composite descriptions is available on request.

## **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## **Fee Schedule**

Management Fee is NIL (up to 1.50% p.a. on the value of underlying Funds not managed by ABLAMC). Front-end load is up to 2% while Back-end is contingent.

## **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## **Internal Dispersion**

Since the total portfolios in the composite are less than five therefore calculation of internal dispersion is not required.

## **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	11.95	11.76
<b>FY19</b>	12.49	11.54

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

## **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

## **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

## **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

## **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (g) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (h) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (i) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

## **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in

Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

#### **Taxation of Unit Holders & Liability to Zakat**

##### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

**(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

**(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.



**ABL Asset Management Company Limited (ABL AMC)**
**ABL Multi Assets Composite**

For the Period from May 1, 2013 to December 31, 2019

Composite: ABL Multi Assets Composite

Creation Date: May 1, 2013

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's Assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	11.91	10.22	12	3,219	5.84	55,118
<b>FY19</b>	(3.14)	(4.03)	14	3,188	7.79	40,917
<b>FY18</b>	(2.08)	2.35	17	2,830	6.72	42,144
<b>FY17</b>	13.43	9.37	13	2,898	6.76	42,849
<b>FY16</b>	8.52	8.02	10	2,117	7.43	28,511
<b>FY15</b>	20.01	11.35	5	1,369	5.11	26,795
<b>FY14</b>	15.04	13.41	<5	1,018	3.68	27,666
<b>FY13*</b>	5.09	1.98	<5	54	0.25	21,231

\*Returns are from May 1, 2013 to June 30, 2013

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Multi Assets Composite includes different portfolios and allocation plans under the “ABL Financial Planning Fund” which primarily aims to earn competitive return by investing in various asset classes/instruments based on the market outlook. The portfolios in this composite can also invest in various CISs managed by different AMCs. The list of portfolios is available on request.

## Benchmark

Mainly weighted average daily return of KSE-100 / KSE 30 Index and 3M / 6M average deposit rates of three A rated (and above) scheduled banks based on the actual proportion of investments of composite portfolios in Equity, Fixed Income, Money Market categories, etc. The returns of Benchmark are not net of withholding taxes.

## List of Composites

A list of all composite descriptions is available on request.

## Fees

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## Fee Schedule

Management Fee is up to 1.50% p.a. Front-end load is up to 2% while Back-end is contingent.

## SMA

Management Fee: 0% - 0.75% of assets under management

Performance Fee: 7% - 33% of outperformance over benchmark/hurdle rate.

## Minimum Portfolio Size

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## Internal Dispersion

Internal dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

Period	Internal Dispersion (%)
2QFY20	5.22
FY19	7.66
FY18	13.21
FY17	7.69
FY16	5.88
FY15	7.49

### Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	Composite 3-Yr	Benchmark 3-Yr
Year	St Dev (%)	St Dev (%)
2QFY20	6.72	5.88
FY19	6.59	4.98
FY18	6.48	4.51
FY17	6.58	4.49
FY16	5.38	5.28

### Key Assumptions

Following are the key assumptions used in portfolio valuation:

#### Financial Instruments

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

#### Revenue Recognition

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

#### Proprietary Assets in the Composite

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

#### Liability for Income Tax

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (j) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.

(k) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.

(l) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

## **Significant Event**

### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

### **Taxation of Unit Holders & Liability to Zakat**

#### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

#### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

#### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**  
**ABL Islamic Aggressive Composite**  
 For the Period from December 22, 2015 to December 31, 2019

Composite: ABL Islamic Aggressive Composite  
 Creation Date: December 22, 2015  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	9.62	11.16	<5	54	0.10	55,118
<b>FY19</b>	(7.86)	(12.74)	<5	84	0.20	40,917
<b>FY18</b>	(10.64)	(5.46)	<5	249	0.59	42,144
<b>FY17</b>	21.85	14.13	<5	430	1.00	42,849
<b>FY16*</b>	6.46	14.58	<5	158	0.55	28,511

\*Returns are from December 22, 2015 to June 30, 2016

### Compliance Statement

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

### Definition of the Firm

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

### Policies

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

### Composite Description

ABL AMC Islamic Aggressive Composite includes Allocation Plans under the “ABL Islamic Financial Planning Fund” and primarily aims to provide potentially high capital growth through a pre- determined, higher exposure in shariah compliant equity funds and residual exposure in Islamic Income funds. The portfolios in this composite can invest in various shariah compliant CISs managed by different AMCs. The list of portfolios is available on request.

## **Benchmark**

The benchmark of ABL AMC Islamic Aggressive Composite is weighted average return of KMI-30 Index and average 6 month deposit rate of three Islamic Banks and returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## **List of Composites**

A list of all composite descriptions is available on request.

## **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## **Fee Schedule**

Management Fee is NIL (up to 1.50% p.a. on the value of underlying Funds not managed by ABLAMC). Front-end load is up to 2% while Back-end is contingent.

## **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## **Internal Dispersion**

Since the number of Portfolios in the composite is less than five, therefore calculation of internal dispersion is not required.

## **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	11.46	14.20
<b>FY19</b>	12.16	14.16

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

## **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

## **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

## **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

## **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (m) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (n) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (o) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.



### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

## **Taxation of Unit Holders & Liability to Zakat**

### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**ABL Islamic Active Composite**

For the Period from December 22, 2015 to December 31, 2019

Composite: ABL Islamic Active Composite

Creation Date: December 22, 2015

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	12.18	13.39	<5	557	1.01	55,118
<b>FY19</b>	(7.58)	(12.51)	<5	571	1.40	40,917
<b>FY18</b>	(10.92)	(6.03)	<5	1,184	2.81	42,144
<b>FY17</b>	18.26	9.97	<5	1,752	4.09	42,849
<b>FY16*</b>	3.53	8.92	<5	865	3.03	28,511

\*Returns are from December 22, 2015 to June 30, 2016

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Islamic Active Composite includes Allocation Plans under the “ABL Islamic Financial Planning Fund” and primarily aims to earn a potentially high return through active asset allocation between Islamic Equity scheme(s) and Islamic Income scheme(s) based on the Fund Manager’s outlook on the asset classes. The portfolios in this composite can invest in various shariah compliant CISs managed by different AMCs. The list of portfolios is available on request.

## **Benchmark**

The benchmark of ABL AMC Islamic Active Composite is weighted average return of KMI-30 Index and average 6 month deposit rate of three Islamic Banks and returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## **List of Composites**

A list of all composite descriptions is available on request.

## **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## **Fee Schedule**

Management Fee is NIL (up to 1.50% p.a. on the value of underlying Funds not managed by ABLAMC). Front-end load is up to 2% while Back-end is contingent.

## **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

## **Internal Dispersion**

Since the number of Portfolios in the composite is less than five, therefore calculation of internal dispersion is not required.

## **Ex-Post Standard Deviation**

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	<b>Composite 3-Yr</b>	<b>Benchmark 3-Yr</b>
<b>Year</b>	<b>St Dev (%)</b>	<b>St Dev (%)</b>
<b>2QFY20</b>	12.76	15.59
<b>FY19</b>	12.34	14.78

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

## **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

## **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

## **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

## **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (p) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (q) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (r) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

## **Taxation of Unit Holders & Liability to Zakat**

### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**ABL Islamic Multi Assets Composite**

For the Period from July 1, 2016 to December 31, 2019

Composite: ABL Islamic Multi Assets Composite

Creation Date: July 1, 2016

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	11.46	10.74	<5	595	1.08	55,118
<b>FY19</b>	(1.23)	(5.64)	6	1,635	4.00	40,917
<b>FY18</b>	(4.86)	(2.58)	5	3,560	8.45	42,144
<b>FY17*</b>	9.75	4.21	<5	3,358	7.84	42,849

\*Returns are from July 1, 2016 to June 30, 2017

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Islamic Multi Assets Composite includes different portfolios and allocation plans under the “ABL Islamic Financial Planning Fund” which primarily aims to earn competitive return by investing in various shariah compliant asset classes/instruments based on the market outlook. The portfolios in this composite can also invest in various shariah compliant CISs managed by different AMCs. The list of portfolios is available on request.



## Benchmark

Mainly weighted average daily return of KMI 30 Index and 3M / 6M average deposit rates of three A rated (and above) Islamic banks based on the actual proportion of investments of composite portfolios in shariah compliant Equity, Fixed Income, Money Market categories, etc. The returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

## List of Composites

A list of all composite descriptions is available on request.

## Fees

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

## Fee Schedule

Management Fee is NIL (up to 1.50% p.a. on the value of underlying Funds not managed by ABLAMC). Front-end load is up to 2% while Back-end is contingent.

## Minimum Portfolio Size

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes:	Rs.100 million
For Separately Managed Account:	Rs.50 million
For Voluntary Pension Scheme:	Rs.50 million

## Internal Dispersion

Internal dispersion is calculated using the equal-weighted standard deviation of annual net returns of those portfolios that were included in the composite for the entire year.

Period	Internal Dispersion (%)
2QFY20	NA
FY19	5.25
FY18	6.74

## Ex-Post Standard Deviation

The three-year annualized ex-post standard deviation of the composite and Benchmark is as follows:

	Composite 3-Yr	Benchmark 3-Yr
Year	St Dev (%)	St Dev (%)
2QFY20	6.77	8.28

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

### **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (s) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (t) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (u) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.

## **Taxation of Unit Holders & Liability to Zakat**

### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**ABL Capital Protected Composite**

For the Period from February 19, 2018 to December 31, 2019

Composite: ABL AMC Capital Protected Composite

Creation Date: February 19, 2018

Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	4.58	6.91	<5	362	0.66	55,118
<b>FY19</b>	0.06	5.60	<5	358	0.88	40,917
<b>FY18</b>	2.83	0.75	<5	403	0.96	42,144

\*Returns are from February 19, 2018 to June 30, 2018

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Capital Protected Composite aims to protect the principal investment of the investors upon maturity by placing significant portion of the Trust Property as TDR with a minimum AA- rated Bank and / or DFI, and remaining in equity market or any other SECP permitted investments to provide investors with better returns. The list of portfolios is available on request.

**Benchmark**

KSE 100 Index & 3M Deposit (AA- or above Rated Banks/DFI on fund's actual proportion in the inv. segment & Capital protection segment. The returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

**List of Composites**

A list of all composite descriptions is available on request.

**Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

**Fee Schedule**

Management Fee is 0.75% of net assets. Front-end load is up to 0.75%. Back end is contingent.

**Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes: Rs.100 million

For Separately Managed Account: Rs.50 million

For Voluntary Pension Scheme: Rs.50 million

**Internal Dispersion**

Since the number of Portfolios in the composite is less than five, therefore calculation of internal dispersion is not required.

**Ex-Post Standard Deviation**

Since the total duration of the composite is less than three years, therefore, three-year annualized ex-post standard deviation of the composite and benchmark is not applicable.

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

### **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (v) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (w) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (x) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

### **Significant Event**

#### **Liability for Worker's Welfare Fund (WWF & SWWF)**

As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but was passing through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF. In view of the above developments regarding the applicability of SWWF on CISs / mutual Funds, the MUFAP had recommended that as a matter of abundant caution provision in respect to SWWF should be made on a prudent basis with effect from the date of enactment of the SWWF Act (i.e. starting from May 21, 2015).

The registered office of the Management Company of the Fund has been relocated on July 15, 2017 from the Province of Sindh to the Province of Punjab. Hence, due to the relocation, the Fund has not recorded provision in respect of SWWF since July 1, 2017.



## **Taxation of Unit Holders & Liability to Zakat**

### **(a) Withholding Tax**

Unless exempted from such taxation or applied at a reduced rate under any law or under avoidance of Double Taxation Agreement, profit distribution to Unit holders of the CIS will be subject to withholding tax as per the prevailing tax law.

### **(b) Capital Gains**

Capital gains will be subject to capital gain tax (CGT) as per the prevailing tax law.

### **(c) Zakat levy**

Units held by qualifying investors (Sahib-e-Nisab) as per Zakat and Ushr Ordinance, 1980 shall be subject to Zakat (levy) at the rate of 2.5% of the Par value of the Units or repurchase value of units whichever is lower as on valuation date in each Zakat year under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted or have provided valid Zakat declaration form on the format prescribed in the Ordinance. Zakat will be deducted at source from the dividend amount or from the redemption proceeds whichever comes earlier.

**ABL Asset Management Company Limited (ABL AMC)**
**ABL Islamic Financial Planning Composite**

For the Period from March 29, 2019 to December 31, 2019

Composite: ABL AMC Islamic Financial Planning Composite  
 Creation Date: March 29, 2019  
 Reporting Currency: Pak Rupees

	Total Net Return (%)	Benchmark Return (%)	No. of Portfolios	Total Assets at end of period (mn)	Percentage of Firm's assets (%)	Total assets of the Firm at the end of Period (mn)
<b>2QFY20</b>	10.49	9.84	<5	422	0.77	55,118
<b>FY19*</b>	2.17	1.28	<5	395	0.97	40,917

\*Returns are from March 29, 2019 to March 31, 2019

**Compliance Statement**

ABL Asset Management Co Ltd claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. ABL AMC has not been independently verified.

**Definition of the Firm**

ABL Asset Management Company Limited (“ABL AMC” or the “Company” or the “Firm”) is a wholly owned subsidiary of Allied Bank Limited (ABL). ABL AMC is licensed to undertake Asset Management and Investment Advisory services by Securities & Exchange Commission of Pakistan (SECP). The firm i.e. ABL AMC includes all Collective Investment Schemes (CISs) under its management and Separately Managed Accounts (SMAs).

**Policies**

ABL AMC’s policies for valuing portfolios, calculating performance and preparing compliant presentations are available on request.

**Composite Description**

ABL AMC Islamic Financial Planning Composite aims to to earn a potentially high return through active allocation of funds between Islamic Dedicated Equity scheme(s) and Islamic Income scheme(s) / Sovereign Income scheme(s) based on fundamental analysis of economic indicators, underlying asset values and a strategy of risk aversion to market volatility. The list of portfolios is available on request.

### **Benchmark**

Weighted average return of KMI30 Index and average 6-month deposit rate of three Islamic Banks. The returns of Benchmark are not net of withholding taxes. Calculation of benchmark is available on request.

### **List of Composites**

A list of all composite descriptions is available on request.

### **Fees**

Returns are calculated net of management fees and other expenses (which mainly includes custodial fee, trustee expense, SECP Fee, WWF and other levies).

### **Fee Schedule**

Management Fee is upto 1.5% of net assets. Front-end load is up to 2.0%. Back end is contingent.

### **Minimum Portfolio Size**

The minimum portfolio size for inclusion in any composite is as follows:

For Collective Investment Schemes:	Rs.100 million
For Separately Managed Account:	Rs.50 million
For Voluntary Pension Scheme:	Rs.50 million

### **Internal Dispersion**

Since the number of Portfolios in the composite is less than five, therefore calculation of internal dispersion is not required.

### **Ex-Post Standard Deviation**

Since the total duration of the composite is less than three years, therefore, three-year annualized ex-post standard deviation of the composite and benchmark is not applicable.

## **Key Assumptions**

Following are the key assumptions used in portfolio valuation:

### **Financial Instruments**

All the financial assets and financial liabilities are recognized at the time when the CIS becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the contractual rights to receive cash flows related to the assets expire. Financial liabilities are de-recognized when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on de-recognizing of the financial assets and financial liabilities is taken to the income statement in the period in which it arises.

### **Revenue Recognition**

Realized/ unrealized gains (losses) arising on sale of investments / holdings are accounted for in the period in which they arise. Dividend Income is recognized when the right to receive the dividend is established. Income on Shariah Compliant government securities is recognized at the rate of return implicit in the instrument/ arrangement on a time proportionate basis. Profit on bank deposits is recorded on an accrual basis.

### **Proprietary Assets in the Composite**

Proprietary Assets in the composite contains investments of ABL Asset Management Company Limited, its Management and that of Allied Bank Limited (ABL AMC's parent company).

### **Liability for Income Tax**

Under the income tax law in Pakistan, the CIS is regarded as a public company. The net income of the CIS is taxable, if the conditions stated under clause 99 of Part 1 of the Second Schedule of Income Tax Ordinance, 2001 are not met, at the tax rate applicable to a public company, which is presently as under:

- (y) Dividend income is taxable at the applicable rates given in the Income Tax Ordinance, 2001 for public companies on gross basis.
- (z) Capital gains arising on sale of securities, listed on Pakistan stock exchange at applicable tax rates in accordance with the Income Tax Ordinance, 2001.
- (aa) Return from all other sources/ instruments are taxable at the rate as applicable to a public company.

### **Liability for Income Tax, if ninety percent (90%) of the Fund's income is paid as dividend**

Notwithstanding the tax rates and withholding tax the income of the CIS will be exempt from tax, if not less than ninety per cent (90%) of the income for the year is distributed amongst the Unit Holders as dividend. This includes only cash dividend as consequent to amendments in Income Tax Ordinance, 2001 through Finance Act, 2014, for the purpose of determining distribution of at least 90% of accounting income, the income distributed through bonus shares, units or certificates as the case may be, shall not be taken into account. The ninety per cent (90%) of the income shall be calculated after excluding capital gains and as reduced by such expenses as are chargeable to the CIS under the Regulations.

### **Withholding Tax**

Under the provision of Clauses 47(B) of Part 4 of the Second Schedule to the Income Tax Ordinance, 2001, the CIS's income namely, dividend, profit on government securities, returns on deposits/ certificates of investment with banks/financial institutions, profits from money market placements, profit from Profit and Loss sharing accounts with Banks of the CIS will not be subject to any withholding tax until and unless we receive certificate of tax exemption from each exempted entity.

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