# INFOCUS

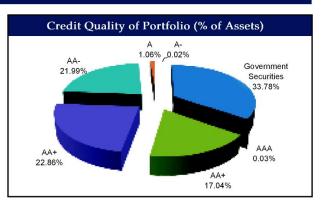


### FUND'S PORTFOLIO/ INVESTMENT INFORMATION

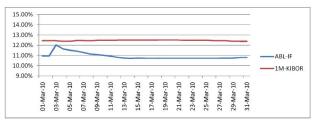
Asset Allocation (% of Assets)	Feb. 10	March. 10
Cash	9.61%	7.45%
Placements with Banks (TDRs)	34.04%	40.26%
Placements with DFIs (COIs)	8.97%	4.18%
Reverse Repo against Govt. Securities	14.26%	8.50%
Money Market placements	4.98%	2.61%
Treasury Bills	23.20%	33.78%
Others including receivables	4.94%	3.22%

Technical Information	ABL-IF
Leverage	NIL
Weighted average time to maturity of the net assets	51 days

Fund Returns	ABL-IF	Benchmark *
Year to date (YTD)	11.11%	12.50%
Trailing 12 months	11.47%	12.72%
Month to date (MTD)	10.80%	12.46%
* 1 Month Kibor Average		



\* Receivables account for 3.22% of Net Assets.



### **Fund Manager's Comments**

ABL-IF yielded an annualized monthly return of 10.80% in March '10, significantly improving upon the preceding month's return of 10.56%. ABL-IF also declared a 100% quarterly dividend of 2.609%. Despite limited investment avenues and low profit rates on TDRs, ABL-IF managed to yield competitive returns during the period. T-bill portfolio investments increased by 10.58% and thereby facilitated returns in the form of capital gains. On account of quarter end, ABL-IF maintained a liquid profile and prudently met redemption requests. Due to quarter end outflows, fund size went slightly down by 4.64% to Rs.9,564 mn. Duration of the fund is low at 51 days which portrays a liquid profile.

As per market expectations, the SBP, in its bi-monthly MPS Announcement, maintained the Discount Rate at 12.50%. High inflation and fiscal uncertainties were cited as the primary factors. As stated by the SBP, the present stance of the Monetary Policy is to strike a difficult balance between curtailing inflation, ensuring financial stability and supporting economic recovery. Moreover a complete resolution of the Circular Debt is essential for supporting economic recovery. A decent decline in current account deficit and buildup in reserves were positives which were highlighted as well.

Interest rate outlook remains firm. CPI Inflation is projected to remain in double digits over the next few months due to the recent increase in commodity and energy prices. Moreover unabated government borrowing is crowding out private sector. A shortfall of Rs.42.4 bn in Tax Revenue collection in March is likely to exacerbate government borrowing and impact Public Sector Development expenditure as well. In fact, the fiscal deficit target has been revised upwards from 4.9% to 5.0%-5.5% of GDP to incorporate higher security related expenditure and shortfall in revenue collection. Furthermore, IMF has delayed disbursement of its 5th tranche due to VAT implementation complexities.

T-bill cut off yields peaked during the month due to high inflation and fiscal uncertainties. ABL-IF intends to build its T-bill portfolio and actively trade in the money markets thereby ensuring liquidity whilst yielding competitive returns.

Basic Fund Inform	ation
Fund Type	Open-end
Category	Income Scheme (Not categorized as per SECP's categorization)
Launch Date	September 20, 2008
Net Assets (Rs.)	9,564 mn as at March 31, 2010
NAV Per Unit (Rs.)	10.0060 mn as at March 31, 2010 (Rs. 10.2669 including dividend)
Benchmark	1 Month Kibor Average
Dealing Days	As per Local Stock Exchanges
Cut-off time	4:00 pm
Pricing mechanism	Forward
Management Fee	1.5% per annum
Front-end load	NIL
Trustee	Central Depository Company of Pakistan Ltd. (CDC)
Auditor	A.F. Ferguson & Co. Chartered Accountants
Asset Manager Rating	AM3 (JCR-VIS)
Fund Stability Rating	A+(f) (JCR-VIS)
Risk Profile of the Fund	Low

### Investment Objective:

The objective of ABL Income Fund is to earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan.

## **Investment Committee Members:**

- 1. Sulaiman S. Mehdi COO & Company Secretary
- 2. Hammad Ali Abbas Fund Manager
- 3. Saqib Matin, ACA CFO

### **CONTACT US:**

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### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



# INFOCUS FUND MANAGER'S REPORT, MARCH 2010



### FUND'S PORTFOLIO/ INVESTMENT INFORMATION

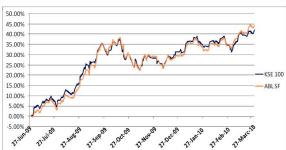
Top Ten Holding (% of Assets)	Feb. 10	March. 10
PSO	9.11%	8.93%
HUBCO	9.99%	8.91%
ENGRO	8.16%	8.74%
POL	9.01%	8.56%
ABL	7.88%	7.68%
FFC	4.75%	7.25%
PPL	9.56%	6.66%
MCB	5.96%	6.08%
APL	3.12%	4.04%
LUCK	4.38%	3.79%

Sector Allocation (% of Assets)	Feb. 10	March. 10
Banks	23.75%	20.68%
Fertilizers	16.19%	18.34%
E&P	18.57%	15.22%
OMCs	14.99%	14.96%
Power	11.72%	10.56%

Asset Allocation (% of Assets)	Feb. 10	March. 10
Placement with Banks and DFIs	7.04%	11.85%
Stocks	92.26%	88.15%

Technical Information	ABL-SF
Leverage	NIL

Fund Type	Open-end
Category	Equity Scheme
Launch Date	June 28, 2009
Net Assets (Rs.)	438,989,111 as at March 31, 2010
NAV Per Unit (Rs.)	14.4349 as at March 31, 2010
Benchmark	KSE-100 Index
Dealing Days	As Per Local Stock Exchanges
Cut-off time	4:00 pm
Pricing mechanism	Forward
Management Fee	3.0% per annum
Front-end load	3.0%
Trustee	Central Depository Company of Pakistan Ltd. (CDC
Auditor	A.F. Ferguson & Co., Chartered Accountants
Asset Manager Rating	AM3 (JCR-VIS)
Risk Profile of the Fund	High



Performance	ABL-SF	KSE-100
Year to Date*	44.66%	42.11%
Trailing 12 months*	n/a	n/a

\*Returns are net of management fee & all other expenses

### Fund Manager's Comments

March 2009 marked an exciting month for local equity investors after three straight months of dull activity. Net FIPI figures showed an inflow of \$109 mn, which was the second highest monthly inflow for current fiscal year. ABL-SF returned 6.83% during the month under review against 5.39% appreciation in KSE-100, which is an outperformance by 144 basis points. Since inception, ABL-SF has show a return of 44.35% against 42.10% return of its benchmark, which reflects an outperformance by 225 basis points. Our investors will be pleased to learn that ABL-SF, after current month's performance, has become the best performing stock fund in the open-end category on both year-to-date (July-March) and since-inception basis.

During the month under review government raised the cut-off yield on 10-year PIB by 25bp to 12.75%. Discount Rate, however, was kept unchanged in the Monetary Policy Statement announced on March 27th. Constant pressure on fiscal side and unabated concerns on inflation have dampened the chances of interest rates going down in current fiscal year. The decision on release of IMF's fifth tranche that was supposed to be taken on March 31st was delayed during the month causing some unrest among investors. The same is now expected to be taken by mid April. Materialization of pledged foreign funding is the key to revival of Pakistan's economy under the present circumstances.

During March ABL-SF reduced its exposure in Banking sector from 23.8% to 20.7%. Although we are still maintaining a high exposure in this sector we found it wise to book gains in some of the banking stocks. Exposure in E&P was also slightly reduced though as part of a tactical move. National Refinery Limited (NRL) was a new addition to the portfolio. Fertilizer continued to be our preferred area of investment and exposure in FFC was increased from 4.8% to 7.3% during the month. ABL-SF, as of March end, is 88.43% invested in equities and 11.57% in placements with banks.

We remain upbeat on future outlook of Pakistani stock markets. Asian markets have received overwhelming response from investors worldwide, who expect growth in the continent to surpass that in rest of the world for a foreseeable future. During March, foreign flows depicted these bullish sentiments with Indian market receiving \$4.1 billion, Taiwan \$3.5 billion, South Korea \$4.8 billion and Thailand \$1.4 billion. Large foreign flows received by our market were, hence, not something exceptional. Asian markets performed very well over the past month and most of these markets are now trading close to their all time highs. Frontier Markets such as Pakistan could be the next preferred destination of investors, who now find Emerging Markets a little over valued. Although fragile economic outlook demands caution, we feel that scripts backed by solid fundamentals still hold key for local investors seeking value in the longer-term.

### Investment Objective:

ABL-SF aims to provide higher risk-adjusted returns to the investors by investing in diversified portfolio of equity instruments offering capital gains and dividends.

### **Investment Committee Members:**

- 1. Sulaiman S. Mehdi COO & Company Secretary
- 2. Kamran Aziz Fund Manager
- 3. Saqib Matin, ACA CFO

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